

**APPENDIX C, PRICING INDEX**  
**DIR-SDD-2220**  
**HARD TARGET SYSTEMS, INC.**

<b>PRODUCTS</b>	<b>Customer Discount % off MSRP</b>
<b>Hardware- Alarms/Detection</b>	
IP Datatel	15%
<b>Hardware- Cameras</b>	
Digimerge	22%
Digital Watchdog	22%
<b>Hardware - ACCESS</b>	
Kantech	22%
<b>Maintenance/ Monitoring</b>	
Alarm System Monitoring	25%
Fire System Monitoring	20%
Elevator Montitoring	15%
Cameras and System Integration Monitoring	11%
Access Monitoring - Brivo System	11%
BAT Wireless Units (Add on)	11%
Monthly Call Lists (Add on)	11%
WIRELESS/GSM/CELLULAR	15%
Maintenance Contracts	20%
<b>Technical Services</b>	
Security Technician	25%
Project Manager	25%
Technician II	25%
Technician I	25%
Training Package	25%
Spec Flow Chart Package	25%
<b>Accessories</b>	
Power Supplies/Batteries	22%
Wire (generic)	22%
Switches including overhead door switches	22%
Magnets	22%
Conduit	22%